# MISSION

We are passionate about delighting our customers.

Our mission is to make their lives easier.

We do what we commit to do, do it well and do it on-schedule.

## The most important thing at American Crane is our people.

We are committed to a culture that fosters their growth, empowerment and safety.



### We are GRITTY at American Crane.

What does that mean? That we put perseverance, heart & integrity into everything we do.

# VISION

At the heart of GRIT Matters is our Vision - to be the overhead lifting company most respected for its people and products.

# CORE VALUES

### Keep It Simple

Don't over-complicate.
When solving a problem,
be clear about the goal
and don't over-complicate
the answer.

#### Be Lean

Save 2 seconds everyday.

Be curious. Ask questions.

Eliminate waste.

Fix what bugs you!

There is always room for improvement.

#### Work Hard

We pull together, roll up our sleeves and get the job done.

#### Practice Follow-Through

You are what you do, not what you say you will do.

#### Be Passionate

Do what you love. Love what you do. Believe in yourself. Believe in our business.

#### Be Humble

Be willing to sweep the floors. Remember that we're all in this together every day.

#### Life Matters, Be Safe

Safety is the most crucial investment we can make. It is not about what it costs but what it saves.

#### Have Fun

Laugh every day. Stuff happens. Keep perspective. Don't take things personally or take yourself too seriously.

#### Have Integrity

Be Generous, Be Kind, Be Honest, Practice Gratitude. Do unto to others as you would have them do unto you.

#### **Build Quality**

What we do, we do well.
We strive to provide excellence
and value in our products
and services

### Practice Blameless Problem Solving

PERSEVERANCE HEART INTERTY

Focus on solutions. Find the root cause without placing blame; identify lessons learned and use those lessons to improve ourselves and our processes so we don't make the same mistake twice. Get smarter with every mistake. Learn from every experience.

#### Do the Right Thing

Do what is best for your customer (internal or external) even if it sometimes means sacrificing what is best for you.

#### Communicate Well

Be clear with expectations, listen intently, know your audience – speak in a way they can understand, share information, get the facts – don't make assumptions.

## Practice Effective Listening

Do not interrupt.
Do not just wait to speak.
Listen with the intent
to understand.

